

	Q2 2017	Q1 2017	Q4 2016	Q3 2016
% of Customer Directed Accounts (nondiscretionary) that were profitable	30	31	32	35
% of Customer Directed Accounts (nondiscretionary) that were not profitable	70	69	68	65
Total # of Customer Self Directed Accounts	36,982	35,896	34,096	32,859

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS.